

**MAKO
MARINE**

**FIRST IN!
ALWAYS IN!**



**LANDING CRAFT
FULL CUSTOM
ALUMINIUM BOATS**



**NEW RANGE MILITARY
RHIBS
IN DEVELOPMENT**



**OIL AND GAS
NEW LITE DIVE
SUPPORT VESSEL**

NEWSLETTER



A Power House is Born!

In January 2014, T.A.G Marine (Twende Africa Group) and Mako® Ribs joined forces to establish Mako Marine

Mako® Marine opens doors to clients in Africa for the supply of Commercial Work Boats. Mako® Marine prides itself as a one stop solution provider to markets within Africa and Internationally, offering best in class proven solutions.

Twende Africa Group or T.A.G. Marine is a registered company based in South Africa and Kenya with associates throughout Sub Sahara Africa. Founded in Kenya in 2010, we pride ourselves as a unique consultancy group with far reaching networks worldwide.

Our family of hardworking business specialists has an in-depth knowledge of African and world markets in Marine, Health, Energy and Trade. In doing so TAG Marine has delivered projects in Kenya, Tanzania, Rwanda and Malawi with solutions which included passenger ferries, ambulance vessel, patrol boats and is currently busy developing new projects throughout Africa. Our best in class solutions, market awareness and our never give up attitude will ensure our long-term approach to new and existing customers with lifetime partnerships.

Mako Ribs is a Cape Town, South African based boat manufacturer has been pioneering boat development in the growing South African boating industry for 25 years.

Mako over the years has bred a successful fleet of rigid and fully inflatable craft using the challenging waters off the Cape as its formidable testing grounds.

Mark Louw personal involvement in RIB racing going back many years has spawned the race bred engineered and highly evolved crafts that we have today and that are currently being sold to discerning customers worldwide.

This past experience and combined wisdom of many years in the industry by both companies has allowed Mako® Marine to diversify and offer a new and full range of Marine products into Africa and the world. Mako Marine embraces and facilitates customers customised requirements into their product range together with our team of naval architects from concept, design, construction and final delivery to fully supported backup service and parts supply.

- Our efforts are customer centric and lifetime partnerships.

Forging New Partnerships for life



Mako Marine has recently engaged and structured new partnerships to represent best in class solutions for transport, patrolling, search and rescue, military and oil and gas solutions.

Besides its own proven range of Inflatable boats and RHIBS (Rigid Hull Inflatable Boats)..... MAKO Marine will represent and establish both local and international boat builders into new Marine Markets by focusing on project based

business with establishment of strategic portfolios and proven designs. Our focus is commercial workboats for transport, security, mining and farming, fisheries, tourism and research. Through our development efforts and holistic approach, this has proven and will allow us to offer our clients a turnkey solution, which can also include infrastructure consulting and financing arrangements to ensure sustainable projects for both user and suppliers.

This move, initiated in January 2014, was done in order to increase marine based supply and demand volumes and offer a centrally located supply base for clients in Africa and the world. The weak rand against international currencies gives us an advantage by making our products more price competitive and favourable.

Mako Marine has established new strategic partnership agreements and new products will start to show their face in 2014.

- **These new relationships will offer the clients numerous advantages that will be borne out in the company's product offering in time to come.**
- **The owners believe there is a strong demand for boats that are custom designed and built to and for their clients requirements and conditions.**
- **The company's core focus will remain unfettered and is well established to continue to supply world class marine based products into the diverse Commercial, Military and Custom markets worldwide.**

The sales, marketing, research and development office will remain in Cape Town, however our specialised marine consultants are mobile throughout the world.



Mako Marine offers their client a full turnkey solution from design, construction and delivery to training and after sales services.

We have a team of industry leaders from Naval Architects, International Shipyard and and marine equipment suppliers to marine and port consultants to international financing to offer our clients a one stop solution in Maritime.